

## Backgrounder

---

### Overview

Formed in June 2007, privately held Traffic Control and Safety Corporation (TCSC) is one of the largest providers of traffic control and safety products and services in the Western United States.

Launched by private equity firm Marwit Capital with the acquisition of two industry leading firms, Safety Systems Hawaii, and Statewide Safety & Sign, Inc., TCSC has continued to grow through subsequent acquisition and strategic expansion. Today, the TCSC family of companies includes seven industry leading subsidiaries, with multiple locations in California and Hawaii:

- Safety Systems Hawaii, Inc. (Honolulu and Maui, HI)
- Statewide Safety & Signs, Inc. (Nipomo, Fairfield, San Jose, and Poway, CA)
- Toomey Industries, Inc. (Long Beach, CA)
- American Barricade, Inc. (Anaheim and Burbank, CA)
- Flash Safety, Inc. (Sacramento, Oakland, and Santa Rosa, CA)
- Flashco, Inc. (Bakersfield and Fresno, CA)
- Traffic Solutions, Inc. (Redding and Arcata, CA)

(List of TCSC subsidiaries current as of August 15, 2008)

### Products and Services

Through its family of companies, TCSC is a full service provider of traffic, safety and construction signs, barricades, delineation, lighting, arrow and message boards, cones, concrete framework, crash cushions, surveying supplies, k-rail, attenuator rail, personal safety supplies, apparel, footwear, and more. TCSC also provides services including lane, road and freeway closures, construction zone traffic control, traffic control plans, permit process management, special event services and more.

### Market

TCSC serves a diverse customer base of contractors, governments and municipalities, and private businesses throughout the Western United States.

### Management

Key members of the TCSC management team include:

Greg Grosch  
Chief Executive Officer  
[ggrosch@trafficcontrolandsafety.com](mailto:ggrosch@trafficcontrolandsafety.com)



Keith Costello  
Vice President, Sales & Marketing  
[kcostello@trafficcontrolandsafety.com](mailto:kcostello@trafficcontrolandsafety.com)

Dara P. Kargari  
Vice President, Finance  
[dkargari@trafficcontrolandsafety.com](mailto:dkargari@trafficcontrolandsafety.com)

### **Funding**

TCSC is a platform company formed by Marwit Capital Partners II, L.P. (MCP II). Based in Southern California since 1977, Marwit Capital is a private equity firm that invests in lower middle market "micro cap" businesses that are leaders in niche markets. In all instances, Marwit partners with experienced CEO Partners and management teams that invest alongside the Fund, and actively collaborates with them to create value. Marwit specializes in management buyouts, platform LBO acquisitions in partnership with experienced industry executives, recapitalizations, and later stage growth and expansion investments. MCP II generally invests up to \$25 million of equity capital per Portfolio Company, in one or a series of investments, and has invested more than \$250 million since 1995. MCP II completed its final closing on August 15, 2007 at \$183 million of committed capital.

### **Location**

Traffic Control and Safety Corporation  
4000 Westerly Place, Suite 100  
Newport Beach, CA 92660  
Phone: 949.553.TCSC (8272)  
Website: [www.trafficcontrolandsafety.com](http://www.trafficcontrolandsafety.com)

### **Media Contacts**

Greg Grosch  
Traffic Control and Safety Corporation  
949.553.TCSC (8272)  
[ggrosch@trafficcontrolandsafety.com](mailto:ggrosch@trafficcontrolandsafety.com)