



Biography

Don Nicholas **President, California Division**

Don Nicholas was appointed President, California Division, in 2007, and is responsible for coordinating and implementing the traffic control processes and business expansion for TCSC's family of companies in California. Don has over 25 years leadership experience in the traffic control and safety services industry, and began his career in traffic control at Flash Safety Co. in Sacramento. In 1987, Don co-founded Statewide Safety & Signs in Grover City and expanded operations throughout the state with locations in Poway, Nipomo, San Jose and Fairfield. He successfully grew the organization to \$11M in revenue and 60 employees prior to selling the company to TCSC in 2007 and joining the TCSC management team.